# RELIANCE NIPPON LIFE

# Reliance Nippon Life Smart Zindagi Plus

(A Non-Linked Participating Individual Savings Life Insurance Plan)

UIN: 121N143V01

# **Key Features**



- Protection for your family: Enjoy a life cover till the age of 85 years
- Choose between two variants at inception, based on your income needs
  - Deferred Income Variant
  - Immediate Income Variant
- Flexibility to receive bonuses as per your needs
  - Immediate Payout
  - Convert to Paid Up Addition (PUA)\*
- Create a legacy for your family: Fulfil your family's long-term financial goals with a lumpsum Maturity Benefit
- Pay for a limited period of 10, 12, 15 or 20 years and enjoy life cover for entire Policy Term
- Enhance your protection with riders
- **Tax benefits**: Tax benefits may be applicable as per prevailing income tax laws. Tax laws are subject to change. Please consult a tax advisor.

# **Plan Options**



The plan offers a choice of following two variants, one of which must be selected at application stage or before inception of the policy.

#### **Deferred Income Variant**

The variant offers Accrued Compound Reversionary Bonus, if any, as a lumpsum benefit at the end of the Premium Payment Term and increasing Cash Bonus, if any, thereafter till the end of Policy Term.

#### **Immediate Income Variant**

The variant offers increasing Cash Bonus, if any, from the end of first policy year till the end of Policy Term.

# Plan Benefits (1/4)



#### **Death Benefit**

In case of unfortunate death of life assured during policy term, provided policy is in-force, claimant(s) shall receive:

Deferred Income Variant	Immediate Income Variant
<ul> <li>Deferred Income Variant</li> <li>On death of Life Assured during Premium Payment Term Higher of:</li> <li>Sum Assured on Death plus Accrued Compound Reversionary Bonus, if any, plus Terminal Bonus, if any;</li> <li>105% of Total Premiums Paid, as on date of death of Life Assured</li> <li>On death of Life Assured post completion of Premium Payment Term but during the Policy Term Higher of:</li> </ul>	<ul> <li>Immediate Income Variant</li> <li>Higher of:</li> <li>Sum Assured on Death plus Attached PUA, if any, plus Terminal Bonus, if any;</li> <li>105% of Total Premiums Paid, as on the date of death of the Life Assured</li> </ul>
<ul> <li>Sum Assured on Death plus Attached PUA, if any, plus Terminal Bonus, if any;</li> <li>105% of Total Premiums Paid, as on date of death of Life Assured</li> </ul>	

Where, Sum Assured on Death is defined as higher of 11 times Annualized Premium or Base Sum Assured chosen by Policyholder at inception of policy.

Policy will terminate on payment of Death Benefit to Claimant(s).

# Plan Benefits (2/4)



## **Maturity Benefit**

On survival of life assured till the end of policy term, provided a policy is In-force, the maturity benefit payable is as follows:

- Sum Assured on Maturity; plus
- Terminal Bonus, if any; plus
- Attached PUA, if any

where, Sum Assured on Maturity is equal to Base Sum Assured.

The policy shall terminate on payment of Maturity Benefit.

#### **Survival Benefit**

Provided a policy is In-force i.e. all due premiums have been paid, survival benefit is payable is follows:

Variant	Benefit
Deferred Income Variant	<ul> <li>At end of Premium Payment Term, Accrued Compound Reversionary Bonus, if any shall be payable as a lumpsum.</li> <li>Post Premium Payment Term, Cash Bonuses, if any, at rates declared by company, shall be payable at end of each policy year till end of Policy Term</li> </ul>
Immediate Income Variant	Cash bonuses, if any at rate declared by company, shall be payable at end of each policy year till end of policy term

# Plan Benefits (3/4)



## **Option to receive Compound Reversionary Bonus (under Deferred Income Variant)**

Policyholder may choose to receive their Accrued Compound Reversionary Bonus (Accrued CRB) in any one of the following two ways:

- Immediate Payout Accrued CRB, if any, paid as a lumpsum at end of Premium Payment Term.
- Convert into Paid Up Addition (PUA) Accrued CRB, if any, converted into PUA by multiplying Accrued CRB with corresponding applicable PUA Conversion Factor

Any one of these two options can be selected at proposal stage. Policyholder may change option from Immediate Payout to PUA or vice-versa at any time during Premium Payment Term.

## Option to receive Cash Bonus

Policyholder may choose to receive their Cash Bonus in any one of the following two ways:

- Immediate Payout Cash Bonus, if any, paid to Policyholder.
- Convert into Paid Up Addition (PUA) Cash Bonus, if any, converted into PUA by multiplying Cash Bonus with corresponding applicable PUA Conversion Factor

Any one of these two options can be selected at proposal stage. Policyholder may change option from Immediate Payout to PUA or vice-versa at any time during Premium Payment Term.

# Plan Benefits (4/4)



## **Attached Paid Up Addition (Attached PUA)**

Attached Paid Up Addition (Attached PUA), if any, shall be payable on earlier of:

- Death of the Life Assured
- Policy Maturity

Attached PUA, if any, will participate in profits of Company's With-Profits (or Participating Fund) and will be distributed by way of Cash Bonuses where Attached PUA is total PUA in-force in a policy at a given time.

Policyholder can surrender Attached PUA, if any, (in part or full) at any time during Policy Term without surrendering base policy. On such surrender, Attached PUA benefits will reduce corresponding to surrendered PUA amount.





Parameters	Minimum	Maximum
Age <sup>1</sup> at Entry (in years)	18	50 (for PPT 20)
		55 (other PPT options)
Age <sup>1</sup> at Maturity (in years)	85	
Base Sum Assured (Rs.) 2,5	2,50,000	No limit (subject to Board Approved
	2,30,000	Underwriting Policy)
Annualized Premium (Rs.)	35,000	No limit (subject to Board Approved
Almodized Premiom (RS.)	33,000	Underwriting Policy)
Premium Payment Frequency	Yearly, Half-yearly, Quarterly and Monthly	
Policy Term (in years)	85 - Age <sup>1</sup> at Entry of Life Assured	
Premium Payment Term (PPT) (in years)	10 / 12 / 15 /20	

<sup>1</sup>All the references to age are as on last birthday.

The product shall be available for both online and offline sale.

# **Premium Discontinuance (1/3)**



## Lapse

- If premiums have not been paid in full for at least first two consecutive policy years, policy will lapse at end of grace period.
- Death Benefit and Rider Benefit if any will cease immediately.
- Policy will not accrue any bonuses and no benefits will be payable in lapse status.
- However, if PUA option has been selected, Surrender Value of Attached PUA, if any, will be payable at end of revival period. You have the flexibility to take Surrender value of Attached PUA, if any, any time during the revival period.
- In case of death of the life assured during the revival period, Attached PUA, if any, shall be payable.

# **Premium Discontinuance (2/3)**



## **Reduced Paid Up**

- If premiums have been paid in full for at least first two consecutive policy years and no future premiums are paid, policy moves to reduced paid-up (or paid-up) status.
- In such a case, Compound Reversionary Bonuses will not accrue and Cash Bonus will not be payable. However, Cash Bonus is payable on Attached PUA, if any.
- Company may declare Terminal Bonus, if any, on reduced paid up policies that shall be payable on Death,
   Maturity or on policy surrender after end of Premium Payment Term.

Paid-Up Benefi	Deferred Income Variant	Immediate Income Variant	
Paid-Up Dea Benefit	During Premium Payment Term: Paid-up Sum Assured on Death + Accrued CRB, if any.  Post Premium Payment Term: Paid-up Sum Assured on Death + Terminal Bonus, if any + Attached PUA, if any	Paid-up Sum Assured on Death +Terminal Bonus, if any + Attached PUA, if any	
	Policy terminates on payment of Paid-Up Death Benefit		
Paid-Up Surviv Benefit	On completion of Premium Payment Term: Accrued CRB, if any Post completion of premium payment term: Cash Bonus on Attached PUA, if any	Cash Bonus on Attached PUA, if any	
Paid-Up Maturi Benefit	Paid-up Sum Assured on Maturity + Terminal Bonus, if any + Attached PUA, if any The policy will terminate on payment of the Paid-up Maturity Benefit.		

#### Where:

Paid-up Sum Assured on Death = Sum Assured on Death x Paid-up Factor

Paid-up Sum Assured on Maturity = Sum Assured on Maturity x Paid-up Factor

Paid-up Factor = (Number of Premiums paid)/(Number of Premiums payable during the Premium Payment Term)

# **Premium Discontinuance (3/3)**



#### Surrender

The policy acquires a Surrender Value if all due premiums have been paid in full for at least first two consecutive policy years.

Surrender Value payable is higher of:

- Guaranteed Surrender Value
- Special Surrender Value

For more details on GSV and SSV factors, please refer to the policy terms and conditions.

## Other terms and conditions



#### **Grace Period**

If the policyholder is unable to pay their premium by the due date, they will be given a grace period of 30 days (15 days for monthly mode). During the grace period the policy shall continue to remain in force along with all benefits under this policy and claim, if any, shall be payable subject to deduction of the due and unpaid premium for that policy year.

#### Revival

A lapsed policy can be revived during the revival period by paying arrears of premiums along with interest at prevailing rate of interest. The prevailing rate of interest will change from time to time. The revival period is 5 consecutive years from the due date of the first unpaid premium but before the maturity date. The prevailing rate for FY 21-22 is 8.00% per annum. Please contact us to know the prevailing rate of interest for revival of policies.

The revival of the policy will be subject to Board Approved Underwriting Policy of the Company. The Company reserves the right to revise the applicable interest rate less frequently than annual and change in basis of determination of revival interest rate subject to prior IRDAI approval.

On revival, the policy will be eligible for its complete benefits and any due and unpaid benefit shall be paid immediately when the policy is revived.

## Other terms and conditions



#### Loan

Loan will be available under the policy for up to 70% of the Surrender Value under the base plan provided the policy has acquired a Surrender Value. The interest on loan is payable at the prevailing rate of interest applicable to the loan.

#### **Suicide Exclusion**

In case of death of Life Assured due to suicide within 12 months from date of commencement of risk under policy or from date of revival of policy, as applicable, nominee or beneficiary of policyholder shall be entitled to 80% of Total Premiums Paid till date of death or Surrender Value available as on date of death whichever is higher, provided policy is in force.

#### Other terms and conditions



#### **Free Look**

30 days of receipt where the policy has been obtained through distance marketing mode and 15 days of receipt where the policy has been obtained through other than distance marketing mode)

Where, Distance Marketing includes every activity of solicitation (including lead generation) and sale of insurance products through the following modes:

- i. Voice mode, which includes telephone-calling:
- ii. Short Messaging services (SMS):
- iii. Electronic mode which includes e-mail, internet and interactive television (DTH):
- iv. Physical mode which includes direct postal mail and newspaper & magazine inserts; and
- v. Solicitation through any means of communication other than in person

## Section 41 of the Insurance Act, 1938, as amended from time to time



No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the Policy, nor shall any person taking out or renewing or continuing a Policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer

## Section 45 of the Insurance Act, 1938, as amended from time to time



- No policy of life insurance shall be called in question on any ground whatsoever after the expiry of three years from the date of the policy, i.e., from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later.
- A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later, on the ground of fraud: Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision is based.
- Notwithstanding anything contained in sub-section (2), no insurer shall repudiate a life insurance policy on the ground of fraud if the insured can prove that the mis-statement of or suppression of a material fact was true to the best of his knowledge and belief or that there was no deliberate intention to suppress the fact or that such mis-statement of or suppression of a material fact are within the knowledge of the insurer: Provided that in case of fraud, the onus of disproving lies upon the beneficiaries, in case the policyholder is not alive.
- A policy of life insurance may be called in question at any time within three years from the date of issuance of the policy or the date of commencement of risk or the date of revival of the policy or the date of the rider to the policy, whichever is later, on the ground that any statement of or suppression of a fact material to the expectancy of the life of the insured was incorrectly made in the proposal or other document on the basis of which the policy was issued or revived or rider issued: Provided that the insurer shall have to communicate in writing to the insured or the legal representatives or nominees or assignees of the insured the grounds and materials on which such decision to repudiate the policy of life insurance is based: Provided further that in case of repudiation of the policy on the ground of misstatement or suppression of a material fact, and not on the ground of fraud, the premiums collected on the policy till the date of repudiation shall be paid to the insured or the legal representatives or nominees or assignees of the insured within a period of ninety days from the date of such repudiation.
- Nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent proof that the age of the life insured was incorrectly stated in the proposal Refer to Sales Brochure and Policy Document for more details

## **Disclaimers**



This product presentation gives only the salient features of the plan and it is only indicative of terms, conditions, warranties and exceptions. This presentation should be read in conjunction with the sales brochure, the benefit illustration and policy terms and conditions. For further details on all the conditions, suicide exclusion related to Reliance Nippon Life Smart Zindagi Plus (a non-linked participating individual savings life insurance plan), please contact our insurance advisors.

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# Thank you for your time.